



Air Ambulance Program

Air ambulance services are needed when transportation to a care facility cannot be provided in a timely or appropriate manner by conventional land based methods. *PULSE + Plus™* works with its Specialty Service Providers to provide you with collaborative oversight to address your air ambulance transportation exposures.

Facts

- The immediate nature of most air ambulance transports results in the lack of opportunity to negotiate a rate prior to service.
- Air ambulance operators are unlikely to negotiate charges, which creates cost uncertainty for both payors and patients.
- The average air ambulance cost for a 52 miles trip falls somewhere between \$12,000 to \$25,000 per flight which can reach as high as \$6 million depending on the medical equipment and maintenance.¹
- Around 30% of the U.S population depends on air medical transport for the access of urgent medical care.²

Program Features

- Our recommended Specialty Service Provider is concentrated solely on the air ambulance market and is an industry leader on providing cost reference data and the following services:
 - Prior authorization, including access to a network for inter-facility transports
 - Medical necessity review
 - Review of claims for reasonableness of charge
 - Claims negotiation and re-pricing
- Education regarding the air ambulance provider market, so payors can avoid some of the expensive pitfalls associated with air ambulance transports
- Consulting services to help payors develop strategies and plan language to control air ambulance expenditures

1,2. <https://airmed.com/Blog/June-2017/This-is-How-Much-Air-Medical-Transport-Costs>

Contact your **PULSE + Plus™** Clinical Consultant to see how this Program can work for you.



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