

Specialty Accountable Care Organization (ACO) - Request for Quotation



CLIENT SPECIFIC INFORMATION			
Provider Name:		Date:	
Principal Address:		# of Years in ACO:	
Domiciled State:		Current Carrier:	
Reason, if ever, left ACO, and when:			
MEDICARE ACO SEPARATE BY ARRANGEMENT			
ACO Payment Arrangement:		<input type="checkbox"/> Track 2 <input type="checkbox"/> Track 3 <input type="checkbox"/> Next Generation <input type="checkbox"/> Track 1+	
<i>Note: Track 1 is a shared savings only model and not eligible for coverage</i>			
Estimated # of Covered Persons:		Covered Services Medicare Parts A & B:	Yes No
If No, please explain:			
If less than 3 years with ACO, do you have prior or current experience with Medicare Advantage plans?			Yes No
If Yes, please describe your arrangements and loss ratios:			
Max amount of loss share:		\$ _____ %	
COMMERCIAL ACO SEPARATE BY ARRANGEMENT			
Contracted Payer:			
Estimated # of Covered Persons:			
Covered Services:			
Methodology for establishing the budget and actual PMPMs:			
Covered services in the budget and chargeable PMPM by each Policy Period:			
Ratio and terms of provider's loss of actual charges to budget:			
Max amount of loss share:		\$ _____ %	
MEDICAID ACO SEPARATE BY ARRANGEMENT			
Contracted Payer:			
Estimated # of Covered Persons:			
Covered Services:			
Methodology for establishing the budget and actual PMPMs:			
Covered services in the budget and chargeable PMPM by each Policy Period:			
Ratio and terms of provider's loss of actual charges to budget:			
Max amount of loss share:		\$ _____ %	

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REQUESTED COVERAGE			
Policy Period:			
Final settlement due date: <i>(e.g. 6, 12, 18 months after the end of the period)</i>			
Are you looking for specific coverage?	Yes	No	
If yes, please indicate preference:	<input type="checkbox"/> Specific Deductible \$ _____ <input type="checkbox"/> Policy Limit \$ _____ <input type="checkbox"/> Coinsurance _____ %		
Reimbursement/Payment Methodology:	_____ %		
If different, please indicate:			
Are you looking for aggregate coverage?:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
If yes, please indicate preference:	<input type="checkbox"/> Attachment Point: _____ % <i>(e.g. 105%, 108%) Minimum is 105%</i> <input type="checkbox"/> PMPM Budget: _____ <input type="checkbox"/> Policy Limit: \$ _____ <input type="checkbox"/> Coinsurance: _____ %		
PROVIDER NETWORK			
Please provide the following information for your provider network:			
	Name	Location	Est. days per thousand
Owned facilities			
Physician groups			
Contracting hospitals			
Referral hospitals			
Describe any specialized expertise, e.g. medical specialists, nursing professionals, allied health professionals, etc., in the box below:			
ON-SITE DUE DILIGENCE TO BE PERFORMED			
DOCUMENTS TO ATTACH WITH THIS FORM			
<ul style="list-style-type: none"> ▪ Preliminary or final baseline/benchmark report; "base period aligned beneficiary expenditures for Medicare coverage only" ▪ Managed or unmanaged experience for the prior three years ▪ Actuarial verification of Benchmark or PMPM and projected savings ▪ Claims probability distribution supporting the Benchmark or PMPM ▪ ACO contracts for non-Medicare ACO coverage 			

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Broker of Record	
Broker of Record (BOR): <input type="checkbox"/> Yes <input type="checkbox"/> No	If yes, # of years as BOR:
Quotation Due:	Broker Commission (expiring):
	Broker Commission (requested):
Signature	
This proposal will be based upon the information transmitted with this form. The undersigned warrants that he or she has made a diligent effort to verify this information and that, to the best of his or her knowledge and belief, this information accurately represents the facts, and no requested information has been omitted or altered.	
Signature:	Date:
Title:	E-mail:
Phone:	

CONFIDENTIALITY

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