

## Medical Excess Reinsurance - Request For Quotation

### Client Specific Information

Name of Reinsured: \_\_\_\_\_

Address: \_\_\_\_\_

State of Domicile: \_\_\_\_\_ NAIC # \_\_\_\_\_ AM Best Rating: \_\_\_\_\_

Affiliates/Subsidiaries: \_\_\_\_\_

### Current Coverage

Current Reinsurer: \_\_\_\_\_

Agreement Term: \_\_\_\_\_ Retention: \_\_\_\_\_

Contract Basis: \_\_\_\_\_ Rates: \_\_\_\_\_

### Requested Coverage

Business Reinsured: \_\_\_\_\_

Agreement Term: \_\_\_\_\_ Retention: \_\_\_\_\_

Contract Basis: \_\_\_\_\_ Limits: \_\_\_\_\_

### Portfolio Details

Please provide the following information on the portfolio to be reinsured:

- historical enrollment/membership for at least two, preferably three, years
- geographic breakdown of portfolio by state (by zip code if available)
- age/gender distribution of the portfolio
- distribution of portfolio by individual and family coverage
- portfolio broken down by type of business (fully insured, self-funded, individual, group, etc.)
- breakdown of portfolio by industry classification (if portfolio is weighted toward any specific industry)

### Claim Experience

Please provide the information below for individual claimants that have exceeded 50% of the specific deductible and/or have a trigger diagnosis expected to exceed the specific deductible. Please e-mail the information below, for the last four years, in an Excel spreadsheet.

Member name	Unique ID #	Diagnosis or ICD-9	Prognosis	Primary hospital	In/Out of network	Dates of service	Total charges	Total paid

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### Network Information

Please provide the name of the PPO network(s) currently utilized.  
Please also indicate the states in which the network is utilized.

Network

States Utilized


Attach copy of a recent network geographic match if available.

% of claims in network:

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Network discount:

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How are claims handled outside of network?

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Is a transplant network currently utilized? If so, please specify:

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Please check hospital(s) where tertiary services are rendered:

Service category	In-Network hospital	Referral hospital	If referral, provide name of hospital	If referral, provide negotiated rate
<b>Neonates</b>				
Level II				
Level III				
Level IV				
<b>Organ transplants</b>				
DRG 103				
DRG 302				
DRG 480				
DRG 481				
<b>Other</b>				
DRG's 75, 104-110				
Trauma				

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### Risk Attaching

If risk attaching, please also include the following: group's effective date, contract type, and annual/lifetime limit. Incurred and paid dates should correspond to the coverage requested (i.e., 15/12, 12/24, etc.).

### Case Management

Describe the mechanism for identification of members who require medical management.

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Describe the measures used to prevent inpatient hospitalization.

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Describe the criteria for providing case management services to members.

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Please provide the following contact information:

Medical management	Contact name	Phone number
Director of medical management		
Utilization review		
Case management		
Transplant network vendor		
Disease management vendor		
Subrogation vendor		

### Additional Information

Please disclose any material changes to the risk in the most recent 12 months that the underwriter should note, i.e. changes to policy benefits, PPO networks utilized, changes in composition of the portfolio, etc.

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### Documents To Attach With This Form

- requested portfolio details on previous page
- excess claims experience (four years)
- corresponding enrollment information (four years)
- network geographic match
- underlying policy/policies
- medical underwriting manual (if business reinsured is individual medical)
- most recent annual financial statements
- census (including gender, date of birth, home, zip code, coverage tier and plan and network, if more than one is utilized)

### Broker of Record

Broker of Record:  Yes  No If yes, number of years as BOR: \_\_\_\_\_

Date Quotation Due: \_\_\_\_\_

Broker Commission (expiring): \_\_\_\_\_

Broker Commission (requested): \_\_\_\_\_

### Signature

The proposal will be based upon information transmitted with this form. The undersigned warrants that he or she has made a diligent effort to verify this information and that, to the best of his or her knowledge and belief, this information accurately represents the facts, and no requested information has been omitted or altered.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

### Confidentiality

This document and any attachments are confidential and also may be privileged. If you are not the named recipient, or have otherwise received this document in error, please notify the sender immediately, delete the document, and do not disclose its attachments to any other person, use them for any purpose, or store or copy them in any medium. Thank you for your assistance.

PartnerRe America Insurance Company

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